

22 AUG 1973

Bob:

Subject: Records Management

Per your request, some thoughts stemming from your meeting of 22 Aug 73 concerning the Records Management issue:

1. How does the notion of trying to manage records arise? Apparently, because records are generated in great volume at great expense, move through their active lives using up large amounts of manpower and space, and finally come to rest in inactive storage which again has major costs associated with it.

2. Records are thoughts in physical form. In a way, the difficulty of controlling the creation and use of records is comparable to trying to control the thoughts of an organization. I know that Records Management doctrine is intended to cover the record from creation through its active life to archival storage or destruction. In practice, however, records management has found its principal effectiveness limited to inactive or archival storage... in spite of the determined efforts of earnest people over the years. Somehow, it has proved very up-hill for Records Management programs to impact significantly on records generation or the active life of records. There must be a reason for this.

3. Records are the molecules of an organization. Intuitively, it's a very forbidding prospect to manage a pervasive aspect of an organization by undertaking to manage the molecules of that organization. It is like trying to manage a building by giving attention to its bricks. Organizations do not enjoy such exquisite degree of control... in records or anything else. Perhaps this explains why Records Management, concentrating as it does on records, has been relatively ineffective in its efforts to "manage" the creation of records and the active life of records.

(What we should manage, it would seem, are the plans, programs, projects, and people in an organization... but not the records as such which are generated by these plans, programs, projects, and people. And managing

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the Agency's plans, programs, projects, and people is the function of the supervisory system of the Agency. Efforts at strong management of a pervasive aspect of Agency activity like records from some central body would be in some way in conflict with the Agency's supervisory structure and would appear certain to cause confusion and achieve little good.)

4. Given the thesis that it really isn't feasible to control costs in an organization by attempting to "manage" records as such throughout the Agency (except archival records), it would appear that whatever wisdom or restraint we employ in generating and using records must become an inherent part of the normal work habits of all employees throughout the Agency. This, in turn, would suggest that what is needed from some central body (small staff) in the Agency is a few practical rules which can be followed by all of us in the paper world in which we work... together with widespread training in those rules. Such rules (they must be easily do-able) and compliance with them may achieve the lion's share of all we can hope to achieve in the way of "management" over active records. If so, we should avoid ponderous central mechanisms or a large body of people straining at the full doctrine of records management.

5. The above leads me to these notions:

a. We do not need a large central body of people attempting to "manage" records. (Won't work.)

b. We do not need elaborate and complex mechanisms imposed on the line command aimed at records management. (Cost more than it will achieve.)

c. We do need a few simple, practical rules... (and we need to implant these rules in the daily habits of our people through training)... which will guide each and every one of us towards more desirable practices as regards records creation and usage. (Should work.)

6. Another line of thought: In terms of Agency-level organs, it seems to me we have too many. We have the Records Management Board, the Information Processing Board, the R&D Board, the Contract Review Committee, etc. The same individual often serves on more than one of these bodies.

Last year, I proposed that the IP Board be upgraded in membership to the Assistant Deputy Director level. This was done. Part of my rationale in so doing was to move us towards a body senior enough to establish policy and make many decisions in the Information Processing area and, potentially, in other areas of management concern as well. That is, I felt (and still feel) that a Board at the ADD level could properly and effectively support the DCI and the CIA Management Committee in the planning, policy generation, and decision making required in running the Agency.

Such a Board would need staff support. And it might be that small staffs specializing in such areas as Records Management, Information Processing, R&D, and Contract Review would be needed. However, these staffs should be kept small. Easy coordination among these staffs would also be a requirement--a factor which might argue for organizational co-location of these staffs.

7. My basic point on Agency-level staffs is that we should avoid establishing large central staffs with ambitious charters which inevitably run counter to the lines of authority by which the Agency's day-to-day operations are managed.

8. One last gasp: After the Records Management issue has been thought through a little more, I think we will want to sit down and consider what mix of Agency-level staffs and Boards CIA really needs.

*Chuck*

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OJCS-1090-73  
6 September 1973

MEMORANDUM FOR: Associate Deputy Director of Management  
and Services

FROM :  SED/OJCS

STAT

SUBJECT : Thoughts Concerning Questions Raised at  
the 3:30 PM "Records Management"  
Meeting of 22 August 1973

REFERENCES : Your oral request that we formalize  
our views on the subject

A. Question:

Is there an Agency problem concerning the collection,  
storage, retrieval, and dissemination of information?

Answer:

My feeling is that there has to be a problem --  
rather, problems -- if only because of the combination  
of two factors, among others:

1. The four-headed organizational structure of  
the Agency -- referred to in the meeting as "the  
Confederation of Four". It is difficult to coordi-  
nate the information processing affairs of four  
nearly autonomous organizations so as to avoid  
duplication, and inconsistent systems.

2. Constant advances and change in information  
technology. The benefits of this new technology  
should be available uniformly to all elements of  
the Agency and would help provide:

- a. More efficient and timely methods of information processing.
- b. More effective collection, storage and retrieval of information.
- c. Standardization of information processing methods without unduly sacrificing flexibility.


B. An approach:

Establish an Agency-wide organization (or extend the charter of existing organizations) whose function would be to provide technical assistance to Agency groups who desire to use information processing technology to assist in solving their problems. But avoid the "slow-death-for-lack-of-a real-live-problem-to-work-on" situation by giving this organization an agency-wide mandate to establish or improve particular information systems. This makes the organization more a "line" organization than a "staff" organization and provides the "organizational focus" (Climenson) to get the job done.

This organization should emphasize the conduct of cost/benefit studies in selecting information processing techniques appropriate to particular problems and situations. Change must be evolutionary and with the full support of the group(s) affected by the change. Pilot efforts are to be encouraged and their findings disseminated widely.

C. "Non-approaches"

Lengthy studies culminating in equally lengthy reports are notoriously unsuccessful in producing results (like Presidential Commissions). Pure staff organizations are usually weak and thresh around ineffectively.

  
System Engineering Division,  
OJCS

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## AGENCY INFORMATION HANDLING PROBLEMS

### Hypothesis

1. It is hypothesized that there is an information processing problem within the Agency, at least as far as the production analyst shops are concerned. By "problem" is meant: present day technology is not being used to a significant extent--even at the present dollar resource level.

2. It is hypothesized further that there is a significant difference between the approach to data processing in support of such activities as payroll, inventory control, trajectory analysis, mensuration, etc., and the approach to information processing in support of the intelligence information needs of production analysts. The former is characterized by relatively fixed data, computational requirements, and reporting formats; the latter is characterized

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by the high volume of narrative textual information any piece of which will have different uses to different analysts, and all of which is subject to severe semantic-ambiguity problems that must be considered when processed by computer. (For example, the word "strike" means one thing when coordinated with a term that represents the concept "labor;" and it means another when coordinated with a term that represents the concept "aircraft" or "target.")

#### Why Is There A Problem?

3. There are two major reasons. First, there is no central management of the Agency's information handling systems. Presently, individual offices are free to develop information handling projects that may cost significant resources and offer relatively narrow applications if successful, and possibly duplicating to some extent the work of other offices. As example, we see CRS's MAD (Machine-Assisted Dissemination) project developed at a cost of over



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\$200,000 and several man years' effort only to have the decision made to replace it with another office's development; no action had been taken to have the MAD development made part of the big picture. Thus too, we see the CRS computer center, after many years in the making, closed and its operations consolidated with OJCS. This was accomplished without any meaningful study of the potential benefits of a central computer facility to support intelligence information processing.

4. Secondly, the overall systems analysis capability within the Agency is spread very thin over the many offices. Not only are they thin, but many are given the title without the benefits of any real training or background; as though the title somehow took care of that. Many computer systems analysts exist in OJCS where naturally enough their emphasis will be to seek EDP solutions to each problem. Presently, production analysts do not know where to get advice on their information handling problems.

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How To Improve The Situation?

5. How to improve? Create a systems analysis staff under the DCI. This staff would review the information handling procedures being used within the Agency and would give special attention to the information handling development projects that are underway. The staff would determine the extent to which centralization of the information handling function makes sense. For example, perhaps all major development work should take place within the DDM&S; perhaps each directorate should have a systems staff that would coordinate its activities with the DCI's staff.

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